

Dear Dealer:

This special dealer kit contains evaluation copies of our products, recent reviews, and demonstration materials.

The kit contains: WordPerfect (with math, Mailmerge, and Speller)

WordPerfect Sorter

WordPerfect Self-Running Demo

WordPerfect Manual Demonstration File

Prepare (A text file preparation program)

Convert (Converts Wordstar files to WordPerfect files.

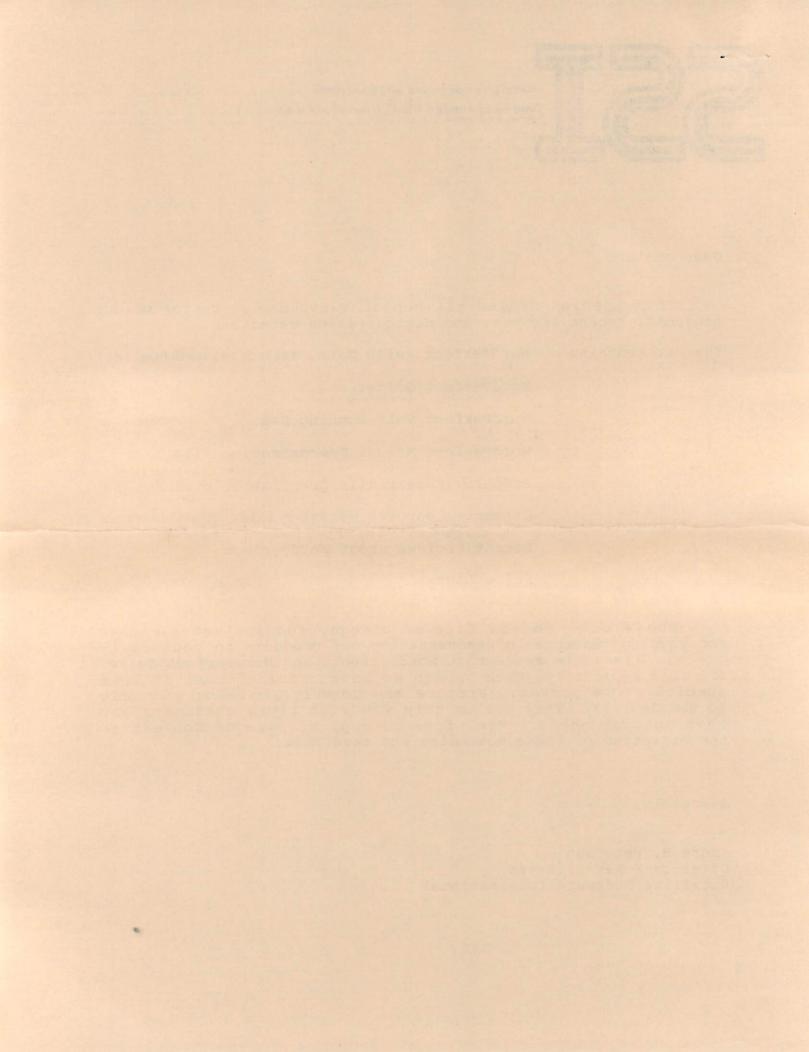
Recent Reviews about WordPerfect

Price List

These come to you free of charge, and are store copies for your convenience in demonstrating our products to your customers. Please be aware that WordPerfect, and WordPerfect Sorter are sold separately, even though we have combined them in this special store packet. Prepare and Convert are being sent only to the dealers. They are to help you with those customers who have special needs. Feel free to copy Prepare or Convert to the diskettes of those customers who need them.

Sincerely,

Andre H. Peterson Director / Retail Sales Satellite Software International



Before You Begin:

There are three diskettes in the special dealer kit:

The WordPerfect diskette contains:

- * WordPerfect (with Math, and Mailmerge)
- * WordPerfect Speller

The Special Dealer diskette contains:

- * Prepare
- * WordPerfect Self-Running Demo
- * WordPerfect Manual Demonstration Files
- * Convert
- * WordPerfect Tutorial
- * WordPerfect Sorter

A Note About WordPerfect:

Please make a backup copy of WordPerfect before starting. The backup diskette will not function by itself, but will save any files that may be damaged at a later date.

A Note About the Self-Running Demo

Included on the "Special Dealer" diskette is a WordPerfect Self-Running Demo. It is a fifteen minute chain of "Macros" that explain the many features of WordPerfect. The macro files need to be on the default drive.

You can start the demo while in WordPerfect by "Invoking Macro named AA, (when the macro files are on the default drive). It can be stopped by pressing the Cancel key.

A Note About My Demonstration Files

Also on your Special Dealer diskette you will find my personal manual demonstration files. These are the files that I use whenever I show WordPerfect. I had so many dealers ask for a copy of the demonstration that we now include it as a part of the Dealer Special. There are five files that I use:

- 1. Demo (an eighteen page demonstration of the WordPerfect features).
- 2. Demol (a boilerplate paragraph that I retrieve during the demo).
- 3. AHP.mac (an example of a macro that signs off your letters).
- 4. Letter.1 (a form letter to show the merge capabilities).
- 5. Address.1 (an address list to use with the form letter).

As you go through the demo a page at a time, it will prompt you to show some of the features of WordPerfect. Feel free to modify it to suit your specific needs, or to add other features that you feel are important. It is given as a guide, and a help for you to use as you see fit.

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A Note About Prepare

On your dealer sales kit diskette we now include a program called "Prepare". Prepare allows you to import text files from other programs (such as dBase II, Lotus 1,2,3, etc.) to be used in WordPerfect, and to export WordPerfect files to be used in other programs. (See the Special Features section of the manual for more information.)

A Note About Convert

Convert is a new program that has been written to convert Wordstar files over to WordPerfect files. We will soon be marketing the program, but give you a copy so that you can do the conversion for your customers that are currently making the switch from Wordstar to WordPerfect. Here's how to use Convert:

- 1. With the program on your default drive type Convert, then press Return.
- 2. When asked the "Name of Input File?" enter the name of the file you want converted.
- 3. When asked the "Name of Output File?" enter the name you want the converted file to have.
- 4. Convert will then ask you what type of conversion you want, with a number in front of each type. Enter the number you want, and the conversion will proceed.

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WordPerfect Tutorial

You should have already installed WordPerfect before using the tutorial (see "Installation"). After installing WP, read the following instructions.

Dual disk drive users should:

- 1. bring up DOS
- 2. change the default drive to B (type b: and press Return)
- 3. place the WordPerfect diskette in drive A and the Tutorial diskette in drive B
- 4. type tutor and press Return

Hard disk users should:

- 1. bring up WordPerfect
- insert the tutorial diskette
- 3. change the *default* drive to the floppy drive using the System Commands key
- 4. holding down the Alt key, press either a or z

A menu of lessons will appear after a few moments. Type the letter of the lesson you want and press Return.

You may pause a lesson if it is going too fast by holding down the Ctrl key and pressing Break. Press any key to continue the lesson. You may also stop a lesson by pressing the Cancel key.

After stopping a lesson, you may redisplay the lesson menu by holding down Alt and pressing either a or z.

feature	keystroke
Pause the lesson	Ctrl-Break
Stop the lesson	Cancel
Redisplay the menu	Alt-a orAlt-z

Remember that you must either wait for the lesson to end or stop the lesson before redisplaying the lesson menu.

Ctrl-Break may be missing from machines other than the IBM PC-XT.

The DEC Rainbow 100 does not have an Alt key. Holding down the Shift and Ctrl keys together is the same as pressing Alt.

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